

Direct Sales Systems

SHOUT OUTS FOR SUCCESS

WEEKLY

- Sales
- New Recruits
- Promotions
- Start-up Program Success
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EVERY MONTH

- Sales
- New Recruits
- Promotions
- Start-up Program Success
- Top 5 or 10 Sales
- Top 5 or 10 Recruits
- Email as well as personalized social media gifts & mail outs

NEW TEAMMATES

- Start-up Program Success
- Visible Efforts (ie.. pictures of a party or great social media post)
- Celebrate their 1st order (no matter the amount)
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LONG TERM TEAMMATES

- Celebrate business anniversaries
- Lifetime sales if you can access that
- Create some sort of teammate of the week program
- Birthdays
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MISCELLANEOUS TASKS

- Company wide challenges
- Company wide incentives
- Your personal monthly incentive
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